

One machine - two success stories

For New Napfmilch AG it was the opportunity to succeed in the highly competitive Swiss dairy market - for BUWA GmbH it was a welcomed challenge to develop and produce an innovative filling and sealing machine. How two niche players found together and helped each other to sustain.



New Napfmilch AG defined clear business targets: Optimize the filling process, increase flexibility and reduce costs at the same time. A challenging specification for a new filling machine was defined to meet these targets. The wide range of products combined with small batches and various cup dimensions demand short cleaning and changeover cycles. Exact dosing settings are crucial key criteria.

BUWA GmbH, specialist for design, production and maintenance of filling and sealing machines, was commissioned with the project.

Despite the demanding requirements the new designed Inpack-2N was delivered in record time and started production in August 2009. The simple but most effective machine concept required a very short familiarization training of the operators prior starting the production to the full satisfaction of the client.

The New Napfmilch AG differentiates itself with high quality organic niche products. With the Inpack-2N the company can meet the high quality and process standards of Switzerland's major retailers Coop and Migros.



The steadily growing demand for organic dairy products these units will increase in the near future. The new cost optimized filling and sealing process will ensure a clear advantage over other strong competitors.



Declared by Mr. Ernie, CEO New Napfmilch AG:
"With BUWA

GmbH we selected a very reliable company and invested in an effective and strong partnership. Our high expectations for the machine are fully met. Should we buy a new machine tomorrow, there would be only one choice."

The New Napfmilch AG invested in an Inpack-2N machine of BUWA GmbH and achieved following very encouraging results:

- Up to 4 batches of different products can be processed per day.
- Short set up times save costs.
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- With the packer system, the machine (including the packing system) can be operated by one person.

- Significant savings achieved with the exact product dosage system.
- Processing of an entire product range is possible thanks to an easy change process of packaging formats and filling products.

Mr. Erni, CEO New Napfmilch AG, appreciates the prompt and competent advice and service support of BUWA GmbH. The Inpack-2N supports the growth plans of the New Napfmilch AG and is for BUWA GmbH proof that long-term experience and customer focus are the basis for technically advanced, reliable and affordable machines.



Declared by Mr. Burkard, CEO BUWA GmbH:
"With this project we established a significant

reliability growth of our production machines."

For more information and product details of the Inpack-2N machine please call Mr. Adrian Burkard, CEO
BUWA GmbH
Tel: +41 56 621 30 90
info@buwa.com
www.buwa.com